



CALEDONIA GROUP

PROCUREMENT POLICY

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CALEDONIA GROUP PROCUREMENT POLICY

1. SCOPE

The term 'Procurement' as used in this policy covers the process of commissioning all services, supplies and works by all departments of each of the companies within the Caledonia Group. This includes, but is not restricted to, development and maintenance contracts; property, IT and other consultants' services; energy and office supplies etc.

The term 'Supplier' as used in this policy is deemed to include the supply of all services, goods, supplies or works, including contractors and consultants.

2. POLICY

It is the policy of The Caledonia Group to:

- Achieve Best Value for all contracts procured by the Group through the operation of efficient and effective procurement procedures, recognising that lowest cost will not always represent Best Value
- Ensure probity through transparency and accountability at all stages of the procurement process, including public advertising of contracts, and
- Ensure compliance with statutory legislation and guidance, in the carrying out of any procurement activity.
- Due to the minor differences between the legislation for 'European Union (EU) Regulated Procurements' and Scottish 'Lower Value Regulated Procurements', it is our intention as far as practicable, and in order to avoid confusion, to follow the full EU compliant processes for all contracts above the 'Lower Value Regulated Procurements' thresholds.
- Following any United Kingdom (UK) exit from the EU, the Group will comply with the applicable requirements for Regulated Procurements as determined by applicable UK and Scottish Procurement Legislation.
- Contracts below the 'Lower Value Regulated Contracts' threshold will be procured in accordance with Group Financial Regulations ensuring the same overall principles in terms of demonstrating probity and value for money, and in a manner proportionate to the nature of such smaller contracts.
- Prepare a Group Procurement Strategy and Annual Reports.

3. OBJECTIVES

The objectives of this policy are to ensure that the Caledonia Group:

- Are able to demonstrate that value for money has been achieved, both in the commissioning of individual contracts, and as an organisation as a whole
- To ensure that all Suppliers appointed by the Group are sufficiently competent, have sufficient resources, and are committed to improving the quality of service provided to customers and the communities in which we work
- Are committed to protecting the health and safety of employees, customers and members of the public
- Are committed to promoting innovation in the delivery of services to customers
- Are committed to improving equalities, and the economic prosperity of the communities in which we work
- Ensure equal treatment of all suppliers, confidentiality of all information received from them, and transparency and proportionality for all aspects of the procurement process.

4. LEGAL FRAMEWORK

The legal framework for public procurement includes the following:

1. European Community (EC) Treaty

The EC Treaty applies to all public procurement activity regardless of value, including contracts below the thresholds at which advertising in the Official Journal of the European Union is required and including contracts that are exempt from application of the EC Procurement Directives.

Fundamental principles flowing from the Treaty include:

- transparency – contract procedures must be transparent and contract opportunities should generally be publicised;
- equal treatment and non-discrimination – potential suppliers must be treated equally;
- proportionality – procurement procedures and decisions must be proportionate; and
- mutual recognition – giving equal validity to qualifications and standards from other Member States, where appropriate.

2. European Community (EC) Procurement Directives and implementing Scottish Legislation

EU Regulated Procurements: EU legislation must be complied with for contracts over the thresholds set out in Appendix A. The procurement of contracts above these values are termed 'EU Regulated Procurements'.

Lower Value Regulated Procurements: The EU Directives are given effect in Scots law by The Procurement Reform (Scotland) Act 2014 which came into force on 18th April 2016. This legislation also introduced lower thresholds for contracts procured by public bodies in Scotland, which are set out in Appendix A. The procurement of such contracts are termed 'Lower Value Regulated Procurements'.

Other Contracts: Contracts that fall below the value for 'Lower Value Regulated Procurements' do not need to comply with EU or Scottish procurement legislation. However there is an over-arching requirement of EU Directives that probity be demonstrated at all times when public bodies procure services, supplies and works.

3. European Court of Justice and national case law

Decisions of the European Court of Justice and the UK and Scottish national courts provide interpretation of the requirements of the EC Treaty and the EC Procurement Directives and can establish precedents which must be observed. This is constantly evolving, and the Caledonia Group must ensure that it has appropriate arrangements in place to ensure that staff involved in procurement activity are kept up to date with developments in the legal framework.

4. The Scottish Housing Regulator (SHR)

The SHR sets out regulatory requirements for all social landlords and the standards of governance and financial management for RSLs. The key regulatory requirements in relation to procurement are as follows:

- Scottish Social Housing Charter: is aimed at helping to improve the quality and value of the services that social landlords provide. This Charter includes two key outcomes relating to procurement:

- i. Outcome 13 – Value for Money - Social landlords manage all aspects of their businesses so that: tenants, owners and other customers receive services that provide continually improving value for the rent and other charges they pay.
- ii. Outcomes 14 & 15 – Rents & Service Charges - Social landlords set rents and service charges in consultation with their tenants and other customers so that: (1) a balance is struck between the level of services provided, the cost of the services, and how far current and prospective tenants and other customers can afford them; and (2) tenants get clear information on how rent and other money is spent, including any details of individual items of expenditure above thresholds agreed between landlords and tenants.
- iii. All Group companies will include commentary on procurement activity as part of their Annual Return on the Charter

Standards of Governance & Financial Management – the key standards as they relate to procurement are as set out below:

- Standard 1 - The governing body leads and directs the RSL to achieve good outcomes for its tenants and other service users.
 - i. This policy and the procurement strategy together set out our strategic direction in relation to procurement activity carried out by the Caledonia Group
- Standard 2 - The RSL is open about and accountable for what it does. It understands and takes account of the needs and priorities of its tenants, service users and stakeholders. And its primary focus is the sustainable achievement of these priorities.
 - i. We will take account of tenants, service users and stakeholders' views when assessing the nature and scope of contracts to be procured. This policy deals more with how we will be open and accountable when carrying out procurement activities
- Standard 3 - The RSL manages its resources to ensure its financial well-being, while maintaining rents at a level that tenants can afford to pay.
 - i. This policy, combined with our procurement strategy, will result in procurement activities that deliver supplies services and works that deliver value for money, which will assist us to maintain rents at affordable levels

5. Scottish Government Guidance

The Scottish Government has developed comprehensive procurement guidance for public bodies to improve the quality of and value delivered through procurement of public contracts in Scotland. This guidance can be accessed on the following website:

<https://www.procurementjourney.scot/node>

5. OTHER RELATED GROUP POLICIES

This policy should be read in conjunction with the following related Group Policy documents:

Business Plan

The Caledonia Group prepares a 5 Year Business Plan, which is updated annually and sets out:

- The vision, aims and key strategic objectives for the Group and its subsidiaries
- The main actions to be completed in the first years of the plan and how these complement the relevant key strategic objectives
- The agreed budget for the first year of the plan and draft budget for the remaining four years.

Financial Regulations

In addition to the above regulatory provisions, the Group's Financial Regulations contain thresholds that must be observed when procuring contracts. These thresholds are set out in Appendix A.

Whilst there are some exceptions set out in these regulations, all procurement exercises the Caledonia Group will comply with all relevant EU and Scottish procurement legislation.

Delegated Authority

This document sets out authorisation levels for:

- The appointment of suppliers, including contractors and consultants
- Applications for and acceptance of offers of funding
- Payment of suppliers

Risk Management Strategy

The Caledonia Group recognises that risk is an inevitable part of our work, and effective risk management optimises the balance between risk and control. The Risk Management Strategy sets out:

- The Group's risk appetite
- Risk management process
- Key roles and responsibilities
- Procedures for assessment, evaluation, monitoring and reporting

Project Risk Appraisal Policy

The Group Project Risk Appraisal Policy is closely associated with the Risk Management Policy and sets out the risk appraisal process to be followed for capital and other projects dependent on the value of the project.

Asset Management Strategy

The Group Asset Management Strategy sets out how the Caledonia Group will ensure the long term sustainability of all housing stock. It sets out:

- What information will be gathered for all housing and non-housing assets
- How this information will be analysed
- How the group companies will tackle issues identified as a result of this assessment
- An 'Options Appraisal' process to be followed where significant issues are identified with any of the housing stock

Entitlements, Payments & Benefits Policy:

This policy describes the entitlements, payments or benefits that Caledonia Group employees and Committee/Board members are able to receive. It also describes what is not permitted and the arrangements that the Caledonia Group has in place to ensure that the requirements of this policy are observed. This includes restrictions or conditions in relation to contracts that can be awarded by group companies, depending on the nature of relationships between those companies and employees and Committee/Board members.

Group Freedom of Information and Environmental Information Policy

The Group is committed to the principles of openness and transparency underpinning FOISA and EIR and will comply fully with the requirements of the legislation, this policy demonstrates how compliance with the Freedom of Information Act (Scotland) 2002 will be achieved.

Data Protection Policy

The Policy applies to all personal data that the Group holds relating to living identifiable individuals regardless of the category of data or the format of the data. Personal data is any data which could be used to identify a living individual e.g. name, address, email, postcode,

CCTV image, and photograph. Special categories of personal data are information about racial or ethnic origin, political opinions, religious beliefs, health (mental and physical), sexual health and trade union membership. This policy sets out the Group's commitment to protecting personal data and how we will implement this with regards to the collection and handling of personal data as defined in the following legislation: General Data Protection Regulations (EU) 2016/679 (GDPR). UK Data Protection Bill which will replace the Data Protection Act 1998. Privacy and Electronic Communications Regulations (PECR). Any related Information Security legislation. Any legislation that will replace the GDPR in UK law after leaving the European Union

6. PROCUREMENT STRATEGY

As stated earlier, procurement includes the acquisition of goods, services and works from third parties, whether under formal contract or otherwise. The Caledonia Group procures a wide range of goods, services and works, and a brief summary is included in Appendix B.

The total value of contracts procured by Caledonia HA is above the threshold for which a Procurement Strategy is required by legislation, whilst the total value of contracts procured by subsidiaries is below this threshold.

In terms of the planning and delivery of the procurement of goods, services and works, the Caledonia Group will prepare a Procurement Strategy, and review this on an annual basis. This will contain, as a minimum, information on how expected 'Regulated Procurements':

- Are being undertaken in compliance with EU Treaty Principles of equal treatment, non-discrimination, transparency, proportionality and mutual recognition
- Are being undertaken in compliance with the sustainable procurement duty
- Contribute to the carrying out of the Group's functions and the achievement of our key strategic objectives
- Deliver value for money
- Describe how we intend to achieve prompt payment in the supply chain

In addition our Procurement Strategy will set out our general policy on:

- The use of community benefit requirements
- Consulting and engaging with those affected by our procurement
- The payment of a living wage to persons involved in producing, providing or constructing the subject matter of regulated procurements
- Promoting compliance by contractors and sub-contractors with the Health and Safety at Work etc. Act 1974 and any provision made under that Act
- The procurement of fairly and ethically traded goods and services

The Caledonia Group will also complete and submit an Annual Report on our Procurement Strategy, which will report on compliance with these factors. This will be published as soon as practicable after the end of each financial year.

Each Group company will maintain a Contract Register which sets out the goods, services and works procured by the organisation, the value and duration of the contract, and the supplier appointed.

A Procurement Pipeline will be used to identify procurement exercises to be carried out across the group to ensure considered planning and resource allocation. This will be set out in our Procurement Strategy.

7. ROLES AND RESPONSIBILITIES

The key roles and responsibilities in relation to the procurement of contracts by the Caledonia group are illustrated below:

Management Board or Management Committee	Provide sponsorship and ensure appropriate governance and organisational arrangements are in place. Ensure sufficient skilled resources and that the procurement function is recognised in wider organisational policies.
Relevant Departmental Director	Ensure that the function is appropriately staffed, organised and supported to deliver procurement requirements.
Operational Managers & Officers	Deliver user requirements whilst ensuring compliance with legislation and achieving Best Value.
Procurement Officer	Elevate the importance of Procurement within the group. Provide advice for those procuring, assist in determining most effective solutions. Ensure that procurement is planned and programmed and meets all legal and regulatory requirements.

The procurement function will be led by the Director of the relevant department responsible for procurement of the contract, whose primary role will be to:

- develop, promote and implement appropriate procurement strategies and procedures, including authority to procure;
- assess procurement competencies across the organisation and establish and address training needs
- provide professional, qualified procurement expertise, advice and services;
- contribute to the aims and objectives of the Caledonia Group, and take account of business needs and wider policy requirements
- pro-actively manage and develop our supplier base, including small and medium-sized enterprises (SMEs) and third sector and voluntary sector organisations, identifying and managing any supply risks or value added opportunities;
- ensure that value for money is achieved;
- ensure adherence to this procurement policy, current legislation and best practice;
- support sustainability and corporate responsibility through procurement processes;
- measure and report on procurement performance;

The term 'Procuring Officer' is used to describe any member of staff who is involved in the procurement of goods, services or works. The key elements of the procuring officer's role are to:

- determine contract requirements and establish specifications in collaboration with end users;
- establish cost-effectiveness, taking account of whole life costs and corporate social responsibility/sustainability issues;
- identify and engage with other experts as required (e.g. consultants, end users, legal advisors, other internal departments etc.);
- develop an appropriate output-based specification to attract market interest and stimulate competition and innovation;
- consider existing and/or collaborative contracts;
- ensure that all procurement processes (tender, order from framework etc.) are compliant with relevant legal and policy obligations, advertising through the national portal where appropriate;
- publicise procurement contact points and make available as much information as suppliers reasonably need to respond to the bidding process;

- understand and comply with relevant legal obligations relating to the goods, services or works to be purchased, e.g. environmental/health and safety legislation;
- manage the procurement procedure;
- conduct any procurement clarification required prior to contract award;
- finalise the contractual agreement and formal contract documentation;
- establish a clear audit trail (including recording the contract on the contract register);
- notify the outcome of bids promptly and, within the bounds of commercial confidentiality, debriefing winners and losers on the outcome of the bidding process to facilitate better performance on future occasions;
- ensure that adequate contract and supplier management arrangements are in place;
- share knowledge to develop best practice
- provide support and guidance to the end user/customer

The Procurement Officer will advise, assist and support the relevant Directors and Procuring Officers to ensure that all of the above objectives are achieved in relation to procurement activities. In particular the Procurement Officer will ensure that Group companies meet all current legislative requirements in relation to procurement activities.

Detailed guidance on individual aspects of procurement practice is available through the Scottish Government's 'Scottish Public Procurement Toolkit' and from SPD/Centres of Expertise websites.

8. PROCEDURES

The preceding sections of this policy set out the Group's overall aims, objectives and obligations in terms of procurement, and how we intend to meet these. This section sets out the procedures we will follow whilst carrying our procurement activity.

Quotations

- Where possible the Quick Quotes system will be used for administering lower value Quotations of an anticipated value up to £50,000, with a minimum of 3 quotes being requested for contracts with a value of £30,000 to £50,000.
- Where appropriate to do so Quick Quotes will be used to advertise and invite SME's to provide quotations for works and supplies where there are no existing contractual arrangements in place to meet the requirement
- Where central Purchasing Bodies are providing access to their frameworks the Quick Quotes System will be used to advertise and administer the subsequent mini competition.

Tenders

The Group will generally tend to follow the 'Open' (single stage) or 'Restricted' (two stage) Procedures as set out in the EU Legislation.

Both processes require:

- Initial project notifications (sometimes called a PIN notice) as soon as the decision to proceed with the project has been made - only where streamlined procedures are to be followed

- Publication of a Contract Notice to start the tender procedure
- A pre-selection shortlisting process, in the case of two stage tendering
- A tendering exercise to all interested parties (single stage) or shortlisted parties (two stage)
- Ideally between 3 and 5 tenders should be sought
- A Quality/Price assessment of tenders submitted
- Publication of a Contract Award Notice
- The observation of a 10 day 'Contract Standstill' period before appointment of the preferred tenderer, for EU Regulated and Lower Value Regulated Contracts
- The provision of constructive feedback on submissions to all successful and unsuccessful bidders
- If the nature of the contract is such that three suitable Suppliers cannot be identified the Group will seek tenders from one or two suitable suppliers, provided that value for money can be demonstrated
- All suppliers must complete the relevant European Single Procurement Document (ESPD), and this must be assessed and deemed to be satisfactory, prior to the supplier being appointed by the Groups
- Where a procurement exercise results in a 'Framework' of shortlisted suppliers being appointed, the tender documentation will set out clearly how 'Call Off' contracts will be awarded to suppliers on a fair and consistent basis

Quotations and Tenders should be issued, received and retained by The Group as set out in separate procedures for the 'Receipt and Retention of Quotations & Tenders'

9. CENTRAL PURCHASING BODIES

A Central Purchasing Body is a public body that has procured a contract for specific works, services or supplies on behalf of themselves and/or other public bodies.

The Caledonia Group will consider procuring contracts through a 'Central Purchasing Body' provided that Value for Money can be demonstrated through this method of procurement. The Group will satisfy itself that all EU and Scottish procurement legislation has been complied with by the Central Purchasing Body prior to entering into any contract through this route.

10. PARTNERING

It should be noted that 'Partnering' is not a procurement route, rather it is a term used to describe a non-confrontational way of working through which all parties, including clients and suppliers act as a single team to achieve common goals. It is about developing systems and methods to enable people and organisations to operate more effectively and efficiently together irrespective of the nature of the project or the method of procurement used, and it is intended to overcome old confrontational ways of working.

Strategic and Project Specific Partnering Agreements will be considered by the Caledonia Group where added value can be clearly demonstrated, or where entering into a partnering arrangement is likely to lead to additional business opportunities for the Group which would not otherwise be available.

As with Central Purchasing arrangements it will be incumbent on the Group will satisfy itself that all EU and Scottish procurement legislation is complied with prior to entering into any contract through this route.

APPENDIX A – PROCUREMENT THRESHOLDS

EU Regulated Contract Thresholds:

Supplies	£183,836	€214,000
Services	£183,836	€214,000
Works	£4,766,009	€5,548,000

N.B All figures are effective from 1st January 2020 and are exclusive of VAT.

Lower Value Regulated Contract Thresholds:

Supplies	£50,000
Services	£50,000
Works	£2,000,000

N.B All figures are current as at 1st January 2020 and are exclusive of VAT.

Caledonia Group Financial Regulations:

Below £30,000	The EMT have discretion to decide whether competitive quotations are obtained, subject to agreed costs being reasonable in comparison to other providers.
Between £30,000 and £50,000	At least three competitive quotations must be obtained and a record of the quotations kept, this is to be administered through the Quick Quote Portal
Supplies and Services Above £50,000	The Group's tendering procedures must be followed.
Works between £50,000 and £2,000,000	The Group's tendering procedures must be followed with contracts being openly advertised, generally on the Public Contracts Scotland Portal.

The only exceptions to the above are as follows.

The use of any of the following will require the consent of the appropriate Director or Manager in accordance with the authorisation levels detailed in section 5 In relation to building works and development proposals:

- where a developer or other party brings an opportunity to any of the organisations in the Group and the terms of the proposed arrangements will require the organisation to contract with a named building company
- where consultants are being used and there is a reason to offer a particular firm the work (for example if they have unique skills or have carried out work at risk)
- where works have been included as part of a schedule of rates contract which has been tendered in the usual way and the cost of the repairs does not exceed £50,000
- where goods and services are sold at a fixed price and no satisfactory alternative is available

- where goods and services are only available from a limited number of suppliers – in which case, a reasonable number should be invited to quote
- where goods and materials are of a proprietary nature and no satisfactory alternative is available
- that for other definable reasons open competition would not be appropriate e.g. in the case of long-term agreements negotiated tenders or monopolies.

In relation to other business activities:

- where external organisations are being used and there is a reason to offer a particular firm the work (for example if they have unique skills or have carried out work at risk)
- where services are provided at a fixed price and no satisfactory alternative is available
- where services are only available from a limited number of external organisations – in which case, a reasonable number should be invited to quote

APPENDIX B – OTHER STANDARD DOCUMENTS

In order to ensure efficiency and consistency in the procurement process, standard documents that will be used by the Caledonia Group will include:

- Quality Questionnaire for Contracts with a value not exceeding £50,000
- ESPD for Contracts with a value over £50,000
- Procedures for the Receipt & Retention of Quotes and Tenders
- Letter of Intent to Award (commencement of 10 day 'standstill period')
- Code of Conduct for Suppliers